



August 28, 2020 **BLOG**

Meet the Expert: Trinath Pathapati



Meet the Expert: Trinath Pathapati, Senior Scientist

Can you tell us what you do?

As a Senior Scientist at XPure Systems, I focus on delivering innovative solutions for purification challenges faced by food, pharmaceutical, biochemical and chemical industries. My role involves scientific evaluation of client's problem and its compatibility to apply XPure's Simulated Moving Bed (SMB) chromatography technology as a potential solution. When compatible, I further lead the scientific work to perform proof of concept, optimization and scale-up activities with a goal to realize a cost and energy efficient industrial XPure SMB. As a client facing subject matter expert, my role bridges between business development, marketing support, scientific advice and project lead.

What do you like best about working with clients?

As a scientist, I strive to deliver best solutions by driving innovation through cooperation, collaboration and commitment. In this process, the best element is the process of establishing trust with the client, which can then lead to a constructive exchange of thoughts and ideas that form the basis of a potential solution.

What's your number one goal right now?

My number one goal is to realize the business potential of SMB technology for fast

growing food ingredients and API markets.

Tell us a little bit about yourself outside of work.

“Balanced” is how I define myself whether its at work or outside work. I enjoy sporting as much as I appreciate good food, I enjoy giving myself to the time to introspect as much as I enjoy socializing, I respect my family and friends as much as I respect myself. Food, travel, sport, dance, music, sustainability, politics, business, science and technology are integral part of every single day of my life.

XPure is a ProPharma Group brand. What’s one thing you wish potential clients knew about ProPharma Group?

I wish the clients could realize the value of synergy within ProPharma Group service lines to deliver solutions beyond client’s expectation.

To connect with Trinath or our other experts, [contact XPure](#).